#### CASE 0:18-cv-01776-JRT-JFD Doc. 2030-6 Filed 08/31/23 Page 2 of 24

From: Coburn, Crystal </O=TYSON/OU=TYSONET/CN=TYSON TEAM MEMBERS/CN=GENERAL

/CN=GROUPS/CN=NEW/CN=COBURNC>

To:

McConnell, Deb

Sent:

8/7/2012 6:20:20 PM

Subject:

FW: May Agristats - Ranked

Attachments:

Agri May 2012.xlsx

From: Matsumoto, Sumio

Sent: Tuesday, August 07, 2012 1:04 PM

To: Coburn, Crystal

Subject: RE: May Agristats - Ranked

Please see below:



Please check this makes sense.

Sumio

From: Coburn, Crystal

**Sent:** Tuesday, August 07, 2012 11:48 AM

To: Matsumoto, Sumio

Subject: FW: May Agristats - Ranked



From: Coburn, Crystal

Sent: Tuesday, August 07, 2012 10:43 AM

To: Neff, Todd

Subject: May Agristats - Ranked

### CASE 0:18-cv-01776-JRT-JFD Doc. 2030-6 Filed 08/31/23 Page 4 of 24

From: McConnell, Deb </O=TYSON/OU=TYSONET/CN=RECIPIENTS/CN=WAOPDAM>

 To:
 Schrum, Skip

 CC:
 McConnell, Deb

 Sent:
 8/31/2012 7:53:23 PM

Subject:

Attachments:



Holler if any questions...

Be very confidential with this!!!! Thanks, Debbie

### CASE 0:18-cv-01776-JRT-JFD Doc. 2030-6 Filed 08/31/23 Page 6 of 24

From: McConnell, Deb </O=TYSON/OU=TYSONET/CN=RECIPIENTS/CN=WAOPDAM>

To: Messerole, Noel; Kies, Wayne; Kizer, Mrylon; Grothe, Michael; McNamara, John; McCoy, Bill

CC: Schmitz, Jim; McConnell, Deb

Sent: 9/26/2011 9:10:18 PM

Subject: Agristats.xlsx

Importance: High

Attachments: Agristats.xlsx



Until then, if you have ANY questions....and want to discuss sooner...please feel free to call me....-Debbie

### CASE 0:18-cv-01776-JRT-JFD Doc. 2030-6 Filed 08/31/23 Page 8 of 24

From: McConnell, Deb </O=TYSON/OU=TYSONET/CN=RECIPIENTS/CN=WAOPDAM>

To: Messerole, Noel; Kizer, Mrylon; Kies, Wayne; McCoy, Bill; McNamara, John; Grothe, Michael;

Coburn, Crystal; Mauch, Jason; McConnell, Deb; Moulin, Kevin; O'Connor, William; Potter,

Robert; Stough, Elizabeth; Winn, Steven

CC: Schmitz, Jim; Retzlaff, Rick Sent: 1/31/2012 8:00:59 PM

Subject: Agristats.xlsx Attachments: Agristats.xlsx

DO NOT FORWARD>>>>>>>>>> You can print ONE copy for yourself.....DO NOT DISTRIBUTE>>>>>>>

#### CASE 0:18-cv-01776-JRT-JFD Doc. 2030-6 Filed 08/31/23 Page 10 of 24

From: McConnell, Deb </O=TYSON/OU=TYSONET/CN=RECIPIENTS/CN=WAOPDAM>

To: Schaecher, Brandon; Coburn, Crystal

Sent: Subject: 5/7/2012 2:38:43 PM

Attachments:

----Original Message-----

From: tdanko-dess@AgriStats.com [mailto:tdanko-dess@AgriStats.com]

Sent: Monday, May 07, 2012 9:37 AM

To: McConnell, Deb

Subject:

Agri Stats, Inc. 6510 Mutual Drive Fort Wayne, IN 46825 phone: 260.407.2700 fax: 260.407.2710

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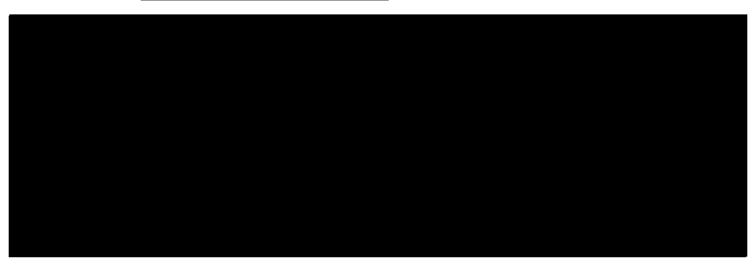
### CASE 0:18-cv-01776-JRT-JFD Doc. 2030-6 Filed 08/31/23 Page 12 of 24

From: Billups, Steve </O=TYSON/OU=TYSONET/CN=RECIPIENTS/CN=DCOPSEB>

To: McConnell, Deb CC: Johnk, Lanny

Sent: 2/11/2011 12:14:59 PM

Subject:



Lanny- Anything I missed??

#### CASE 0:18-cv-01776-JRT-JFD Doc. 2030-6 Filed 08/31/23 Page 14 of 24

Company Name: Smithfield Foods Company Ticker: SFD US

Date: 2010-12-09

Event Description: Q2 2011 Earnings Call

Market Cap: 3,228.96 Current PX: 19.45 YTD Change(\$): +4.26

YTD Change(%): +28.045

Bloomberg Estimates - EPS Current Quarter: 0.509 Current Year: 1.863 Bloomberg Estimates - Sales Current Quarter: 3127.889 Current Year: 12204.538

### Q2 2011 Earnings Call

### **Company Participants**

- · Keira Lombardo, Director, Investor Relations
- · C. Larry Pope, President and Chief Executive Officer
- · Robert W. Manly, Chief Financial Officer and Executive Vice President
- · Keira Ullrich, Director of Investor Relations

## Other Participants

- · Christine McCracken
- Akshay Jagdale
- · Ryan Oksenhendler
- · Farha Aslam
- · Diane Geissler
- · Heather Jones
- · Lindsay Mann
- · Timothy Ramey
- · Christina McGlone
- Vincent Andrews
- · Bryan Hunt
- Reza Vahabzadeh

### MANAGEMENT DISCUSSION SECTION

### Operator

Ladies and gentlemen, thank you for standing by. Welcome to the Smithfield Foods Fiscal 2011 Second Quarter Earnings Call. [Operator Instructions] Later we will conduct a question-and-answer session. Instructions will be given at that time. [Operator Instructions] As a reminder, this conference is being recorded.

I'd now like to turn the conference over to Keira Lombardo. Please go ahead.

### Keira Lombardo, Director, Investor Relations

Good morning. Welcome to the conference call to discuss Smithfield Foods' fiscal 2011 second quarter results. We would like to caution you that in today's call there may be forward-looking statements within the meaning of federal securities laws. In light of the risks and uncertainties involved we encourage you to read the forward-looking information section of the company's 10-K for fiscal year 2010. You can access the 10-K and our press release on our Web site at www.smithfieldfoods.com.

On our call are Larry Pope, President and Chief Executive Officer, and Bo Manly, Chief Financial Officer. This is Keira Lombardo, Director of Investor Relations.

Larry will begin our call this morning with a review of operations followed by Bo who will review the company's financial results. Then Larry will provide our outlook for the future, after which the line will be open for questions.

Bloomberg

#### CASE 0:18-cv-01776-JRT-JFD Doc. 2030-6 Filed 08/31/23 Page 15 of 24

Company Name: Smithfield Foods Company Ticker: SFD US

Date: 2010-12-09

Event Description: Q2 2011 Earnings Call

Market Cap: 3,228.96 Current PX: 19.45 YTD Change(\$): +4.26 YTD Change(%): +28.045

Current Quarter: 0.509 Current Year: 1.863 Bloomberg Estimates - Sales Current Quarter: 3127.889 Current Year: 12204.538

**Bloomberg Estimates - EPS** 

could help me figure out where I'm off in terms of what your expectations are about hog raising in 2012?

- <A Robert W. Manly, Chief Financial Officer and Executive Vice President>: It's almost impossible to guess what your model says.
- <Q Diane Geissler>: I'm just using futures.
- < A Robert W. Manly, Chief Financial Officer and Executive Vice President>: Well futures we would say that the futures at least as far as our cost structure is concerned are indicating that we're going to have a profitable operation in our hog production next year. It's not certainly setting records but it is positive, and we think that at these higher priced corn levels that we're doing a pretty good job there.
- <Q Diane Geissler>: So you think it's already, the corn where it is today is already priced into where futures are on the hog side?
- < A Robert W. Manly, Chief Financial Officer and Executive Vice President>: Corn can you repeat that question? I'm not sure I understand.
- <Q Diane Geissler>: Where corn prices are today, you think that's already priced into where futures are today on the hog side?
- <A C. Larry Pope, President and Chief Executive Officer>: I think they're independent of one another, Diane. You just look at them.
- <Q Diane Geissler>: Well generally, I guess what I'm saying is generally what you see happen when grains rise is the hog market eventually has to take that into account because there are expectations that get built into the curve as to the number of animals that get raised, right? I guess what I'm saying is do you think the curve has already adequately priced in a higher grain environment?
- <A Robert W. Manly, Chief Financial Officer and Executive Vice President>: I think that we're projecting profits for hog production sector for next year.
- <Q Diane Geissler>: Okay. Terrific. Thank you.

### Operator

Thank you. Next we'll go to the line of Heather Jones from BB&T Capital Markets. Please go ahead.

- <Q Heather Jones>: Good morning. Congratulations on the quarter.
- <A C. Larry Pope, President and Chief Executive Officer>: Thank you.
- <Q Heather Jones>: I had a quick question on the fresh pork division, which the results here were stellar. In the past you all have had, over the past year or so, you've had improved pork results, but there's still been a fairly significant gap between your fresh pork margins and some of your public peers. This quarter that gap closed, and I guess I'm just trying to get a sense of what happened during the quarter to drive this kind of improvement? Because for the market last quarter, fresh pork margins were strong as well, so it wasn't like there was that much improvement sequentially, but yet your sequential margins jumped like 600 basis points. So I was wondering what drove that? And how sustainable is that relative performance?
- <A C. Larry Pope, President and Chief Executive Officer>: Heather, let me talk a little bit about our situation, and then I'm going to let Bo as well have some input here. It'll take both of us on this one. We certainly compare ourselves to our competitors as best we can given the information we think we have public plus what we think we know privately, how many they kill, what their processing levels are and things like that. That's information you may not quite have, and we have been certainly impressed with how our competitors have been able to achieve margins that we haven't been able to achieve because I think our fresh pork competes very competitively with theirs. There were some

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Message

From: Rick Hoffman [rhoffman@triumphfoods.com]

**Sent**: 6/7/2013 2:53:18 PM

To:

Subject: FW: Update
Attachments: IMG\_0046.JPG

A brief update.....



Let me know if you have any questions or comments. Rick